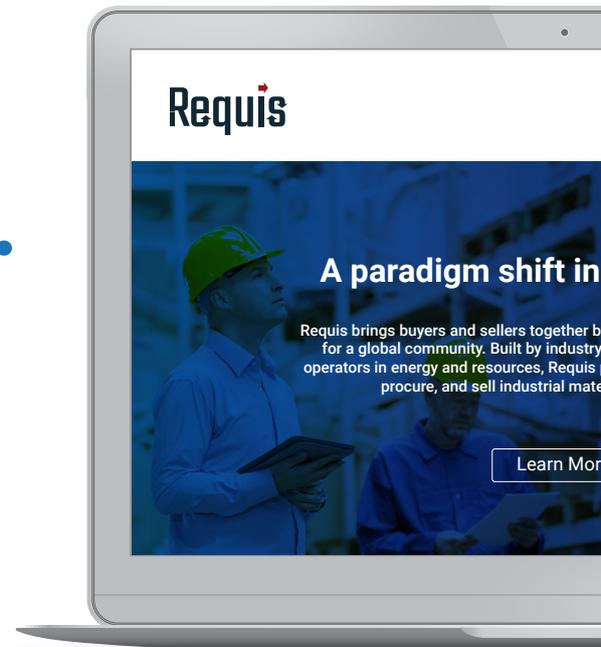


Equipment surplus is capital inefficient. Liberate your cash.

That's why we built the new
industrial marketplace - Requis.



Results in action

Our client had a range of surplus equipment in their inventory at the end of a construction job. Using Requis to divest the surplus, this Tier 1 operator achieved **10x expected value** with minimal risk.

Requis
delivered 10x
expected price.

By empowering buyers with superior data sets and transparent pricing, Requis helped sell redundant materials with a disposal value at a price ten times higher than expected. And we did it by success fee: no disposal, nothing to pay – in other words, minimal risk.

Requis
created
the market.

By delivering transparent asset data, access to an eager pool of buyers and simplified processes, we offload assets quickly, efficiently and at maximum value.

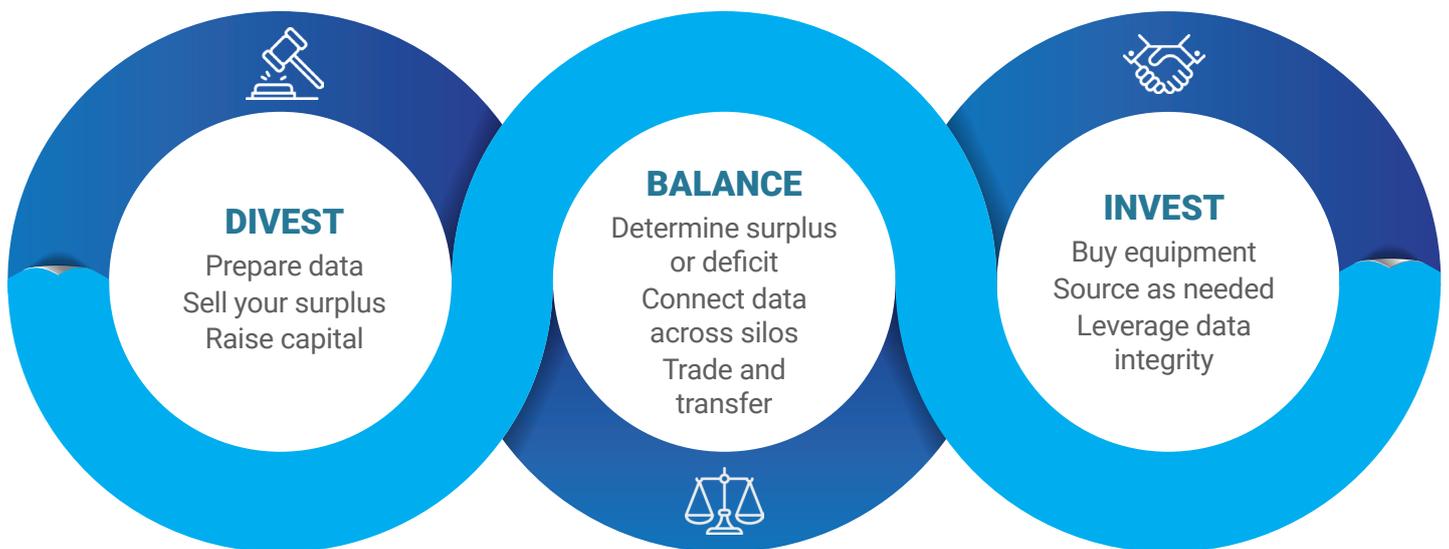
Requis
removed
barriers.

Due to local requirements and project specifications, we predicted difficulty in generating buyer interest in cables resulting in a potentially low investment recovery rate. The client uploaded verified certifications, drawings and photos to the platform which built buyer confidence. All cables were sold.

When does the shift from automatic procurement to strategic divestment occur?

Equipment inventory for industrial projects and operations is always in imbalance.

- **Equipment surplus** is capital inefficient as cash remains stuck in redundant physical assets.
- **Equipment deficit** is an operational risk. Speed to market mechanism at competitive pricing is critical.
- **Inventory balance** removes the need to buy through trade across business units.



➔ Sell

Unlock your inventory to free up cash.

Recover costs by reselling materials instead of scrapping or storing them.

Give your assets maximum exposure.

From valves and pumps to high end machinery, we put your inventory in front of buyers around the world.

Sell your assets your way.

Assets can be sold within your organisation or externally, by auction or fixed price.

➔ Balance

The best purchase is the one you don't make.

Identify and balance deficits and surpluses to avoid unnecessary procurement.

Information is as valuable as the equipment itself.

Collect and remediate data within your maintenance and financial systems to eliminate discrepancies.

Trade your assets your way.

Transfer equipment within your organisation according to your business rules.

➔ Buy

Every item has a history.

All listed items include full documentation so you have confidence in what you're buying.

Streamline the buying process.

Remove unnecessary processes and costs with a platform built by leading e-commerce professionals.

Access a network of global suppliers.

A global network of transparent sellers ready to ship equipment for just-in-time usage.